



## **HOTEL BROKERS INTERNATIONAL APPOINTS NEW BOARD OF DIRECTORS**

KANSAS CITY, MO, March 16, 2006 – Hotel Brokers International appointed its 2006 Board of Directors during the organization’s annual meeting held in Las Vegas in February. Teague Hunter, CHB, was elected president of the organization and succeeds Dick Lopez, CHB, president of Lodging Property Brokers, a Napa, California-based hotel brokerage.

Hunter is vice president of Hunter Realty Associates located in Atlanta, Georgia. Established in 1978, Hunter Realty is a premier hotel real estate brokerage firm and founder of the Hotel Investment Conference. Hunter brings to his term as president an impressive professional record. Recognized as HBI’s salesperson of the year in 2005, Hunter also captured top honors as regional salesperson in 2001, 2002 and 2004. He holds the certification of CHB (Certified Hotel Broker) and is currently an instructor with the program. Prior to joining Hunter Realty, he was a client representative with IBM.

“HBI and its brokers are meeting the challenges of the ever-changing hospitality real estate market. This is evident in our leadership role in the industry and growing market share. The diversity of our organization gives us a strong advantage in serving the needs of the hotel investment community,” said Hunter in his inaugural remarks.

Added Lopez, “Teague Hunter’s remarkable sales record demonstrates his capability to lead the organization. We know he will bring enthusiasm and energy to his role as president.”

The 11-member board includes three other officers: Charlie Fritsch, CHB, MBA Hotel Brokers, vice president; Jeff Westgor, CHB, Westgor & Associates, secretary; and Brandt Niehaus, CHB, Huff, Niehaus & Associates, treasurer.

The remaining members of the board are: Steve Blue, CHB; Scoggin Blue; Joe McCann, CHB, Optimum Hotel Brokerage; Jennifer Church, CHB, Milmark Hotel/Motel Investments; Lili Gewargis, Brash Realty Company; Steve Ferrarini, CHB, ProCom Lodging Brokers; Dick Lopez, CHB, Lodging Property Brokers; and Tony De George, CHB, Greene Canfield De George.

At the inaugural ceremony, Lopez was also recognized for his outstanding contributions as president. Lopez was instrumental in increasing HBI's participation in industry trade shows and in strengthening the organization's partnership with its affiliate members. During his term, HBI more than doubled its sales dollar volume.



Hotel Brokers International installed the 2006 Board of Directors at its annual meeting in February 2006. Board officers are pictured bottom (left to right): Jeff Westgor, secretary, Teague Hunter, president, Charlie Fritsch, vice president, and Brandt Niehaus, treasurer. Board members (top left to right) include: Tony De George, Steve Blue, Lili Gewargis, Dick Lopez, Jennifer Church, Joe McCann. Not pictured Steve Ferrarini.

Hotel Brokers International, with more than 100 brokerage specialists, annually accounts for the greatest market share of mid-market hotel real estate transactions in the United States. HBI hosts the Hotel Investor's Marketplace, sponsors the Certified Hotel Broker program, and publishes TransActions Recap, the leading source of hotel real estate sales data. In addition to broker membership, HBI offers affiliate association to professionals in related fields. For information on HBI's property listings or to become a broker or affiliate member contact HBI on 816.505.4315 or visit the company on the web at [www.hotelbrokersinternational.com](http://www.hotelbrokersinternational.com).

For further information, please contact:  
Teague Hunter, CHB  
President, Hotel Brokers International  
404.355.0880

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