



NEWS

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Hotel Brokers International Announces

2005 Hotel Transactions Report

KANSAS CITY, Mo.—Hotel Brokers International is scheduled to release its annual hotel real estate transactions publication on March 31. The comprehensive report will feature summaries, valuations and in-depth reviews of the 2004 hotel sales industry.

According to data compiled by Hotel Brokers International's TransActions Division, hotel sales increased significantly in 2004 with 623 properties selling for a total of \$11.4 billion. The 2005 edition of *TransActions Recap* will include:

- Summaries of hotel and motel transactions.
- Hotel values by brand, location and segment.
- National and regional statistics.
- Hotel lender survey 2005.
- Transaction analysis 2004.
- Index of hospitality lenders.

Available in bound copy, the *2005 TransActions Recap* is available for \$150. To purchase the publication, or for more information, contact Hotel Brokers International at transactions@hotelbrokersinternational.com or 816.505.4315.

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Hotel Brokers International, with more than 100 brokerage specialists, is the world's leading hotel sales organization. The organization annually accounts for the greatest market share of all transactions in the United States. HBI also hosts the Hotel Investor's Marketplace,

sponsors the Certified Hotel Broker program in conjunction with Cornell University and publishes *TransActions Recap*, the leading source of hotel real estate sales data. HBI currently has more than 500 properties listed for sale in its proprietary database and access to more than 10,000 hotel investors and owners. In addition to broker services, HBI offers affiliate membership to professionals in allied fields, including franchising, lending, appraisals and investment services. HBI may be accessed on the Internet at hotelbrokersinternational.com.